





ACT Building Lic: 2012767



Contents

Key Features	3
Elevations	5
Floor Plan	6
Floor Plan with Measurements	7
Furniture Floor Plan	8
Inclusions + Style Guide	9
Your Total Project Investment	22
Your Project Timeline	23
Your Project Timeline Our Guarantees	23 24
Our Guarantees	24
Our Guarantees Case Study	24 27
Our Guarantees Case Study MBA Membership	24 27 29

Thank you for investing your time to review our brochure for Design 160.

The purpose of this design brochure is to provide you with an example and an idea of what we can create at Canberra Granny Flat Builders. Included in this brochure for Design 160 is the following:

- Plans and images of Design 160
- CGFB's exclusive Inclusions and style guide
- Anticipated total budget for Design 160
- Timelines for Design 160
- Our guarantees
- Insurances and professional memberships
- Customer's frequently asked questions

The ultimate purpose of our business is to unlock the potential of your backyard. We start this process with our free planning assessment reports to help customers determine, if and what they can legally build on their property in the ACT. If you haven't taken advantage of your free planning assessment report, we encourage you to do so by contacting us.

If this design doesn't suit all your needs and objectives, we can cost-effectively create a customised worldclass design using our expert design team.

We look forward to working for you in the future.

Yours sincerely,

Nick Constable | Director and Licensed Builder

Nil till

Frank Walmsley | Director and Customer Service Manager



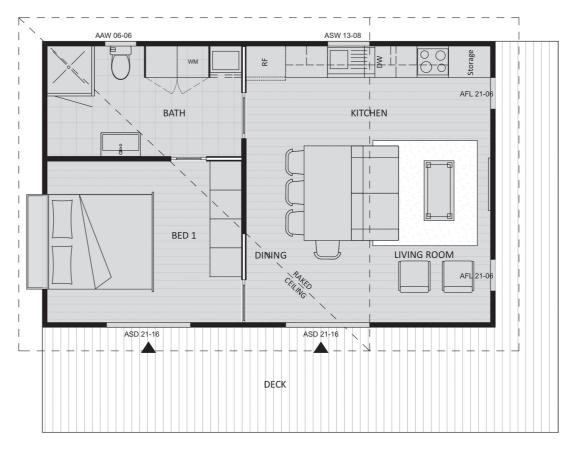




Key Features

- GFA: 46.89 sqm
- 1 bedroom 1 bathroom
- Designed as a guest suite
- Open plan combined meals and living
- Laundry in bathroom
- Great for small yards
- Bathroom
- Deck incorporated into design
- Skillion roof







Elevations

An elevation is the height of the structure from ground level to the height of the roof.

With this design, the height from the ground level to the roof-top height is 4.141 metres.

Disclaimer: based on the alternative roof designs and roof covering that you may select and the profile of your block, these elevations are subject to potential change.



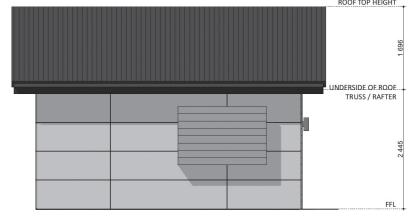
ELEVATION 01



ELEVATION 03



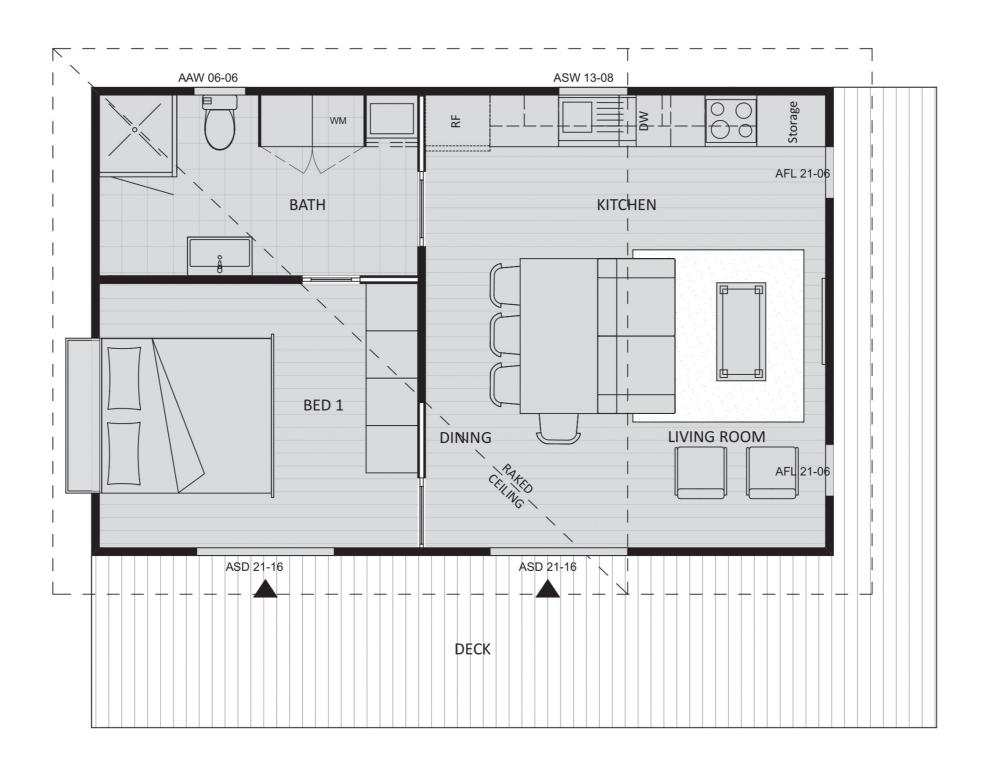
ELEVATION 02



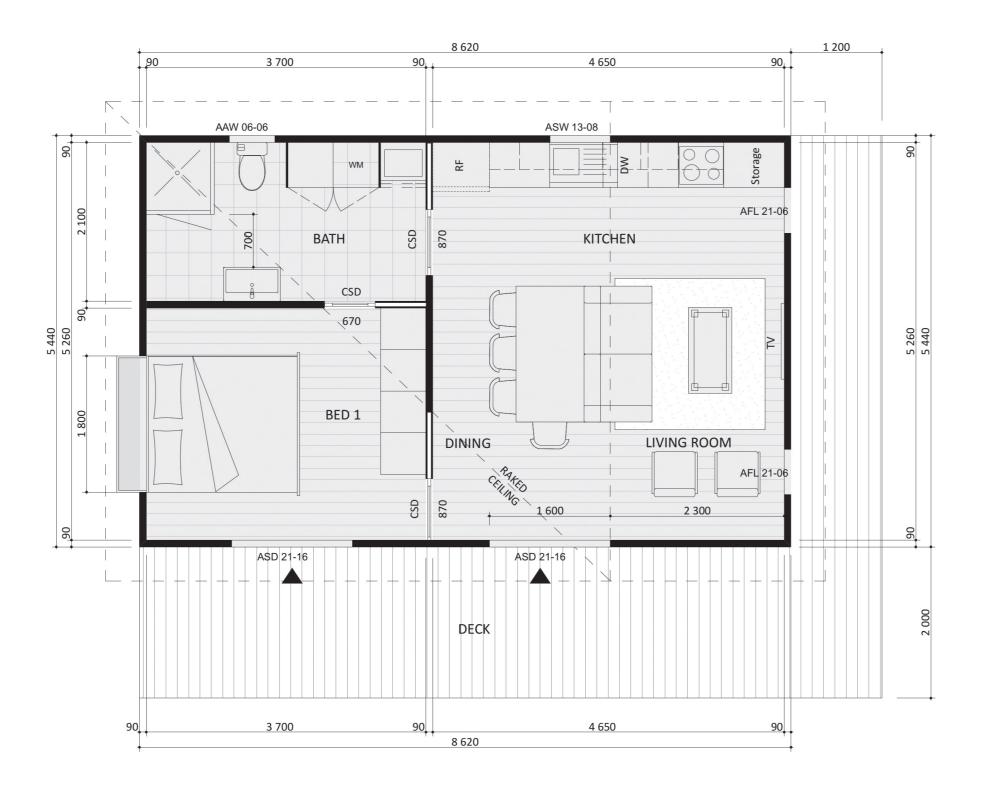
ELEVATION 04



Floor Plan



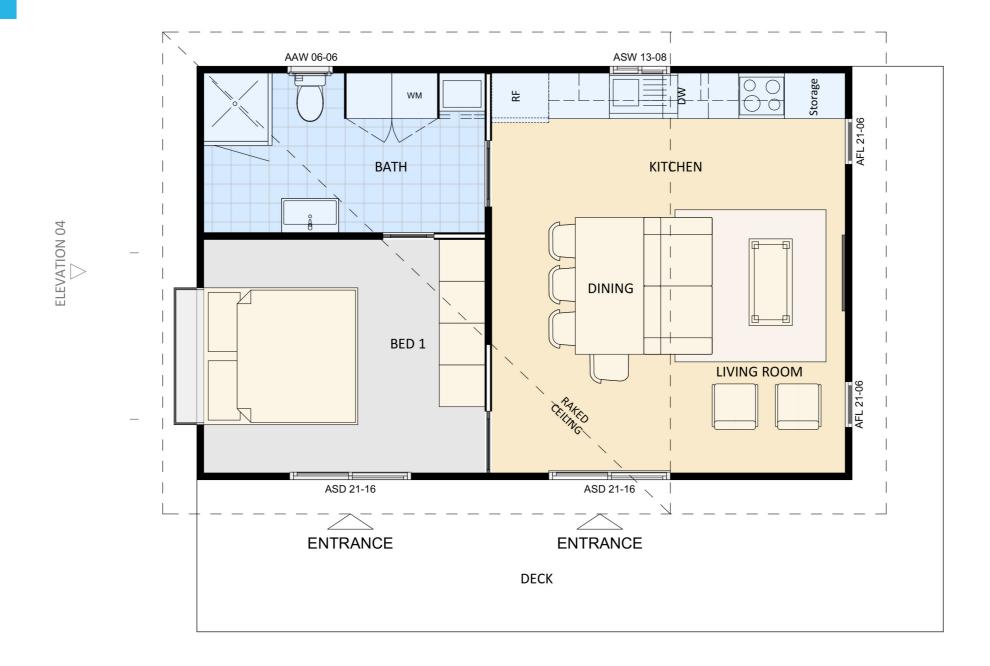
Floor Plan with Measurements



Furniture Floor Plan

160

ELEVATION 03



EI EVATION 03



Purpose

This document has been designed to clearly set out your options when selecting and customising your design and choosing your internal and external inclusions.

Inclusions by Design

Please note that the inclusions and features which are listed in this document are for our 50+ designs; please refer to the floor plan of your preferred design to determine which inclusions apply (for example, whether there is a kitchen etc).

Measurements

sqm square metre

mm millimetre

Appliance Codes

Where various appliances are listed, we have provided, not only a brand name, but also a model number to allow you to search for the product, so you know exactly what you're getting.

Allowances

An allowance is a set value provided to our customers enabling them to allocate these funds towards a specific item or feature. For example, you will see an allowance for tiling of \$50 per sqm for tiles.

In practice, this means you would visit a showroom or store to select the tile of your choice up to the value of \$50 sqm – if the total cost is above this allowance, we will adjust your end budget. Similarly, if the total cost is less than \$50 sqm, we will adjust the total end budget.

All allowances and prices include GST.

Symbols

We believe our customers should have control over the styles and inclusions to be incorporated in their design, where it's possible. We have used three symbols to help you identify what choices you have in selecting specific items.



The Tick Symbol

When you see the tick symbol, it means the item listed is automatically included in your design. If there is more than one tick per category, you may choose between the inclusions which are listed at no additional price to the budget for the specified design.



The Plus Symbol

To give you further options, when you see the plus symbol, it means you can choose to upgrade to the premium item listed, at an additional price.



The Search Symbol

When you see the search symbol, it means you have the option to search for an alternative item yourself. We will do our best to incorporate your alternative item in your design, however, not all items can be incorporated because they may not suit the floorplan of your chosen design and/or comply with applicable Australian standards.



KITCHEN - KITCHENETTE

BENCHTOPS	Laminate standard colour range	Stone benchtops	Timber benchtops	0
OVEN	Omega 00652XR Stainless Steel Electric 600mm wide	Chef EOC617W White Electric 600mm wide	Miele H2260B Stainless Steel Electric 600mm wide	<u>Q</u>
COOKTOP/STOVE - ELECTRIC	Omega OC64KZ Black Ceramic Glass Electric 600mm wide with 4 heat zones	Westinghouse WH642WA White 600mm wide with 4 heat zones	Miele KM6322 Black Electric Induction 610mm wide with 4 cooking zones	(3)
COOKTOP/STOVE – GAS	Omega OG61XA Stainless steel 600mm wide with 4 burners	Westinghouse WH640WA White 600mm wide with 4 burners	Miele KM3621 Stainless steel 600mm wide with 4 burners	<u>Q</u>
DISHWASHER	Omega ODW717XB Stainless steel 600mm wide	Ariston LFB5M019XA White 600mm wide	Miele or Samsung	<u></u>

KITCHEN - KITCHENETTE CONTINUED

KITCHEN CUPBOARDS AND DRAWS DOORS, DRAWER FACE, PANELS AND OPEN SHELVES	Laminate standard colour range	Vinyl or Timber	9	
KITCHEN CUPBOARDS AND DRAWS INTERNAL SHELVING	White <i>Laminate</i> shelves with premium drawer runners and door hinges			
CUPBOARD HANDLES	Stainless Steel Handles Designer Range	Timber Handles	<u>Q</u>	
SINKS	Clark Radiant Single bowl stainless steel with drainer	Clark Radiant Double bowl stainless steel with drainer	Franke Double bowl stainless Steel with drainer	Q
TAPWARE	Phoenix Ivy sink mixer	Caroma Acqua sink mixer	Grohe Minta pull out sink mixer	(3)
SPLASHBACK	Tiled Splashback \$50 per sqm	Glass Splashback	Aluminum/ stainless steel Splashback	

BATHROOMS AND ENSUITES

VANITY AND HAND BASIN	Cibo Slick Wall hung vanity with intergrated basin 600mm to 750mm wide to match floor plan White with inbuilt finger pulls to doors and drawers	Duraplex Airies Freestanding vanity with legs and vitreous china basin 600mm to 750mm wide to match floor plan Chrome handles	Forme Quay Cubo 900mm wide Inbuilt finger pull or chrome handles	
VANITY AND HAND BASIN TAPWARE	Pheonix Ivy basin mixer	Caroma Acqua basin mixer	Grohe Eurosmart Cosmopolitan basin mixer	Q
VANITY AND HAND BASIN SPLASHBACK up to 300mm high above vanity or hand basin	\$50 per sqm select colour & style	above \$50 per sqm select colour & style	Glass Splashback	
WALL TILES Up to 2100mm (2.1 meters) high in shower recess, skirting tile 1 tile high to remaining walls and 600mm above bath or spa	\$35 per sqm select colour & style	above \$35 per sqm select colour & style	All walls tiled from floor to ceiling	
FLOOR TILES Included for bathroom floors as shown on floor plan	\$35m per sqm select colour & style	above \$35 per sqm select colour & style	Biowoood Timber Flooring	

BATHROOMS AND ENSUITES CONTINUED

SHOWER SCREEN	Fully Framed Glass Screen Select from <i>Regency</i> range	Fully Framed Glass Screen Select from <i>Dolphin</i> range	Fully accessible Shower Curtain	Frameless or Semi Frameless Glass Shower Screen
SHOWER TAPWARE	Pheonix Ivy wall mixer	Caroma Acqua wall mixer	Grohe Eurosmart Cosmopolitan wall mixer	
SHOWER HEAD	Pheonix Vivid Shower Rail Includes flexible hose and shower head outlet	Caroma Tasman II shower rail Includes flexible hose and shower head outlet	Grohe Euphoria Cosmopolitan shower head	(3)
FLOOR DRAIN	square or round shape grate in chrome finish	square or round shape grate in plastic finish	Rectangular channel grate in chrome finish	Q
ВАТН	Decina Carina 1675mm long built in acrylic construction with white finish	Caroma Sterling 1675mm long built in steel construction with white enamel finish	Forme Oval Slim 1650mm long free standing double skinned acrylic construction with white finish	Q

BATHROOMS AND ENSUITES CONTINUED

VANITY AND HAND BASIN MIRROR	900mm high mirror to match the width of your vanity/ hand basin with the option of a polished edge	900mm high mirror to match the width of your vanity/ hand basin with the option of a beveled edge	Duraplex frameless mirrored wall cabinet 600mm to 900mm wide	<u>Q</u>
BATHROOM ACCESSORIES TOILET ROLL HOLDER,TOWEL RAILS, SOAP DISH	Pheonix Ivy range	Caroma Cosmo range	0	
TOILET	Stylus Dorado White Finish Soft Close Seat	Caroma Regal II White Finish Soft Close Seat	Duravit Durastyle White Finish Soft Close Seat	<u>Q</u>
SEPARATE TOILET CEILING EXHAUST FAN	\bigcirc	IXL Eco Ventflo ceiling	exhaust fan included to t	oilets

LAUNDRY

LAUNDRY TUB	Clarke 42 Litre tub and cabinet steel construction with white cabinet and stainless steel tub	Everhard 45 Litre tub and cabinet steel construction with white cabinet and stainless steel tub	laminate cupboards and benchtop and customer choice of tub	
TAPWARE	Pheonix Ivy sink mixer	Caroma Acqua sink mixer	Grohe Minta pull out sink mixer	<u>Q</u>
WALL TILES Up to 600mm above laundry tub and 1 tile high skirting to walls	\$35 per sqm select colour & style	above \$35 per sqm select colour & style	All walls tiled from floor to ceiling	
FLOOR TILES INCLUDED TO LAUNDRY FLOORS AS SHOWN ON FLOOR PLAN	\$35m per sqm select colour & size	above \$35m per sqm select colour & size	Biowood Timber Flooring	
CEILING EXHAUST	\bigcirc	IXL Eco Ventflo ceiling located in built in cup	exhaust fan included to la boards	aundry areas,

INTERIOR BUILDING FEATURES

WALL AND CEILING LININGS	10mm thick plasterboard wall and ceiling linings with the inclusion of cement sheet wall linings to bathrooms and ensuites	*Some designs may include <i>Colorbond</i> ceilings when using an insulated roof panel *subject to floorplan		
CEILING HEIGHT	2400mm from finished floor level to ceiling level	Raked ceiling as per individual design *subject to floorplan	Customer can increase the ceiling height up to 3900mm	
CORNICE	55mm Cove cornice	75mm Cove cornice	Square set ceilings or alternative cornice profiles available	<u>Q</u>
SKIRTING	66mm high painted timber Available in 2 profiles including Single Bevel and Half Splayed	66mm high painted timber Available in 2 profiles including NSW Colonial and Bullnose	66mm high natural timber Available in 4 profiles including Half Splayed, Pencil Round, Colonial and Bullnose	

INTERIOR BUILDING FEATURES CONTINUED

WINDOW AND DOOR ARCHITRAVE	66mm wide painted timber Available in 2 profiles including Single Bevel and Half Splayed	66mm wide painted timber Available in 2 profiles including NSW Colonial and Bullnose	66mm wide natural timber Available in 4 profiles including Half Splayed, Pencil Round, Colonial and Bullnose	
STAIRS Two story designs	Painted timber stringers (sides) with carpet installed to treads and risers Timber handrail in round profile with metal wall brackets	Victorian Ash timber stringers (sides) treads and risers Timber handrail in round profile with metal wall brackets	Custom stairs may be negotiated including premium Australian Hardwood and steel options	
BUILT IN WARDROBES (BIR) WALK IN WARDROBES (WIR)	Wardrobe doors to match interior doors with white laminate shelving	Mirrored doors, with white laminate shelving	9	
INTERIOR STORAGE	Built in storage cupboards (example; linen) doors to match interior doors with white laminate shelving	<u>Q</u>		

INTERIOR DOORS

DOORS (Includes sliding doors)	Corinthian or Hume flush door range 2040mm high	Corinthian or Hume panel door range 2040mm high	Corinthian or Hume Premium door range Optional upgrade	
DOOR FRAMES	Painted timber door frames Premium Dulux colour options	Painted timber door frames Berger colour options	Natural timber door frames	
DOOR HANDLES	Gainsborough range	Lockwood range	9	
DOOR STOPS	Gainsborough Contemporary range	Traditional design Chrome finish	Cushion Door Stops	9

LIGHTING AND ELECTRICAL INCLUSIONS

INTERIOR LIGHTING Included to all rooms other than bathrooms	SAL LED downlights in white or chrome finish	Clipsal LED downlights in white or chrome finish	Customer choice of light fitting \$50 allowance per light if you would like an option other than downlights	
EXTERIOR SENSOR LIGHT	SAL LED downlights in white or chrome finish	Clipsal LED downlights in white or chrome finish	Customer choice of exterior sensor light \$100 allowance per light if you would like an option other than downlights	
BATHROOM AND ENSUITE	IXL Eco Sensation Includes heat lamps, exhaust fan and light	HPM Bathroom Includes heat lampss, exhaust fan and light	IXL Neo Includes heat lamp, exhaust fan and light functions	
INTERIOR POWER POINTS	2 x double power bedrooms 1 x double power additional power p	power points points installed in and studies point per room and oint per refrigerator, washing machine	Additional power points at \$126 each available on request	

LIGHTING AND ELECTRICAL INCLUSIONS CONTINUED

TELEVISION AERIAL	1 television point plus aerial per design (For designs above 40 sqm)	Additional television points at \$126 each available on request	
TELEPHONE	Telephone connection to new building with 1 point per design (For designs above 40 sqm) Telephone connection and 1 point \$485 (for designs below 40 sqm)	Additional phone points at \$132each available on request	
POWER CONNECTION	Connect power supply underground from new building to existing meter board	Greater than 15 meters between new and existing building an additional \$65 per meter applies	
CIRCUIT BREAKERS	Hager circuit breakers for the new building installed to Australian standards		
SMOKE ALARMS	Clipsal FIRE TEK installed and hardwired to Australian standards and to comply with the Building Code of Australia		

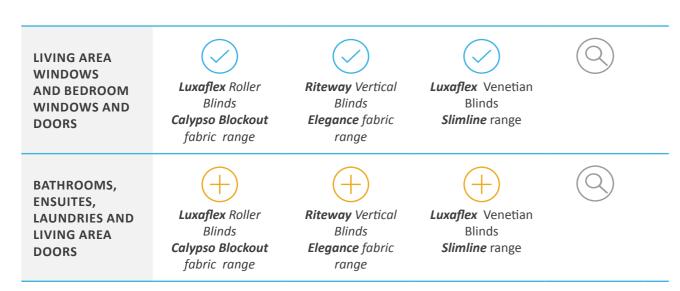
HEATING AND COOLING

REVERSE CYCLE AIR CONDITIONING	Daikin or Panasonic split system air conditioning Includes 1 interior outlet with remote control operation	Daikin or Panasonic ducted reverse cycle air conditioning Includes multiple ceiling outlets to all or most room of the interior layout	
EVAPORATIVE COOLING	Brivis	Breezair	
WALL PANEL HEATERS	Nobo electric wall panel heaters	Siebel Eltron electric wall panel heaters	
IN SLAB OR RADIATOR HEATING	Inslab or Raditor Hydronic Heating Premium Daikin electric heat pump	Inslab or Raditor Hydronic Heating Premium Bosch gas boiler	

FLOOR COVERINGS

LIVING AREAS Living, dining, kitchen, halls and open plan areas	Floor Tiles \$35m per sqm	Engineered Timber, Laminate or Bamboo \$55m per sqm	Polished Concrete Slab	9
BEDROOMS STUDY ROOMS AND OFFICES	Carpet \$45m per sqm	Engineered Timber, Laminate or Bamboo	Polished Concrete Slab	Q
KITCHENS, BATHROOMS, LAUNDRY	Tiled See above document sections for specifics			

CURTAINS AND BLINDS



ROOF DESIGN AND MATERIALS

ROOF FRAME	Treated pine	Steel	Insulated roof panel	
ROOF COVERINGS	Colorbond customer choice of colours	Monier range roof tiles	Terracotta roof tiles, and insulated roof panel	
ROOF PROFILE	Skillion or flat	Gable	Hip	
GUTTER AND FASCIA	Colorbond quad profile gutter and fascia	Colorbond gutter and timber fascia	<u>Q</u>	
DOWNPIPES	Painted PVC	Colorbond	9	
SKYLIGHTS AND ROOF WINDOWS	+			

EXTERIOR WALLS

BRICK	Island Block and Paving Bricks For the Future – Premium range	Austral - Everyday Life range	Boral range	Painted rendered brick
PAINTED WEATHERBOARD CLADDING	Scyon range	Weathertex range	Biowood	
TIMBER WEATHERBOARD	Premium Australian hardwood range	Western red cedar range	(3)	
COLORBOND	Choice of colour and profile from <i>Colorbond</i> range			
TIMBER PANELS	Shadowclad range	Weathertex range		
CEMENT SHEET	Scyon range	HardieFlex Range		
ALUMINUM PANELS	Alucabond Range			

PAINTS

INTERIOR WALLS INTERIOR CEILINGS AND CORNICE	Taubmans premium paint colour range	Dulux premium paint colour range		
INTERIOR DOORS, SKIRTING AND ARCHITRAVE	Taubmans premium gloss or semi gloss paint colour range	Dulux premium gloss or semi gloss paint colour range	Intergrain applied if natural timber doors, skirting and architrave are chosen	
ENTRY AND EXTERIOR DOORS	Taubmans premium exterior paint colour range	Dulux premium exterior paint colour range	Intergrain applied if natural timber entry and exterior doors are chosen	
EVES	Taubmans premium exterior paint colour range	Dulux premium exterior paint colour range	Intergrain applied if natural timber entry and exterior doors are chosen	
ALFRESCO, CARPORT AND ENTRY CEILING	Taubmans premium exterior paint colour range	Dulux premium exterior paint colour range	Intergrain applied if natural timber entry and exterior doors are chosen	
EXTERIOR WALLS These options apply to materials that can be painted (Timber Panels and Cement Sheeting)	Taubmans premium exterior paint colour range	Dulux premium exterior paint colour range	Intergrain applied if natural timber entry and exterior doors are chosen	

STRUCTURAL AND EXTERNAL INCLUSIONS

FLOOR	Concrete Slab	Timber Frame and Base	Steel Frame and Timber Base	
INTERNAL AND EXTERNAL WALL FRAMES	Treated Timber	Steel		
ROOF FRAMES	Treated Timber	Steel		
UNDER ROOF AND WALL LINING	increased resistance	all and roof sarking/linir to moisture and dust en eat loss and heat gain in	ntering the building as	
TERMITE PROTECTION	Granite Guard physical barrier with termicollars included for all concrete slab structures	Flickguard physical and chemical barrier with termicollars included for all concrete slab structures	Galvanised steel ant capping provided for timber and steel options	
EXTERIOR GARDEN TAP	1 exterior garden tap included on all designs over 40 sqm	Additional taps can be included for \$128 per tap		

STRUCTURAL AND EXTERNAL INCLUSIONS CONTINUED

EAVES	Cement sheet eaves as per design	Colorbond eaves included with insulated roof panel designs	<u>Q</u>	
HOT WATER SYSTEM	Rheem 50 Litre electric Included for all designs with 1 or less bedrooms	Rheem gas continous flow (also known as instant gas) Available on all designs, subject to gas supply for the property	Steible Eltron Electric Heat Pump Included for all design with 2 or more bedrooms	
WATER TANK (Required for all secondary residences) We have not included as a standard inclusion as some properties already have a water tank	5,000 Litre Poly water tank with electric pressure pump positioned on reinforced concrete slab (Connected) \$3,936	5,000 Litre Colorbond steel water tank with electric pressure pump positioned on reinforced concrete slab (Connected) \$4,688		
WINDOWS	Powder coated aluminum sliding, awning and fixed windows	Western Red Cedar	Australian Hardwood	Double Glazing
SLIDING, STACKING AND BIFOLD DOORS Subject to floorplan	Powder coated aluminum	Western Red Cedar	Australian Hardwood	

STRUCTURAL AND EXTERNAL INCLUSIONS CONTINUED

ENTRY DOOR	Corinthian or Hume entry door range	Powder Coated Aluminum	
ENTRY DOOR HARDWARE	Gainsborough or Lockwood range	Powder Coated Aluminum door range	<u>Q</u>
EXTERIOR DOORS (BACK EXTERIOR DOORS AND LAUNDRY EXTERIOR DOORS)	Corinthian or Hume flush door range	Powder Coated Aluminum	<u>Q</u>
WINDOW AND DOOR SCREENS	Fly screens provided to all opening windows and sliding doors	Security Screens and Doors	
GARAGE DOORS	B&D Panel lift door Automatic door with remote control operation	B&D Roll-a-door Automatic door with remote control operation	B&D Roll-a-door Manual door with key lock

OUTDOOR ADDITIONS

ALFRESCO AND ENTRY Included matching the roof area for designs that have an entry or alfresco covered roof on the floor plan	Roof Coverings, Roof Frame and Posts *subject to floorplan			
ALFRESCO AND ENTRY DECKS Included matching the roof area for designs that have an entry or alfresco covered roof on the floor plan	Concrete Patio Limestone, Terracotta or Slate Grey colours	Floor Tiles	Timber Deck	
CARPORTS Included matching the roof area for designs that have an entry or alfresco covered roof on the floor plan	Pergola Roof Coverings, Roof Frame and Posts *subject to floorplan	Shade Sail Fabric, Stainless Steel Fittings and Posts *subject to floorplan		
DRIVEWAYS	Concrete Driveway Limestone, Terracotta or Slate Grey colours			

PLUMBING AND DRAINAGE

WATER CONNECTION	Water connection to new building
SEWER CONNECTION	Sewer connection to new building
STORM WATER CONNECTION	Storm water connection to new building including drainage inspections by local authorities and updated drainage plans

SITE PREPARATION

EXCAVATION AND EARTHWORK	Site excavation included subject to site inspection.
SITE FENCING TO MEET HEALTH AND SAFETY REGULATIONS	Site safety fencing <i>up to 50m</i> in length
SURVEYOR SETOUT	Registered surveyor will survey the block and place building to suit the approved plans
WASTE MANAGEMENT	Regular cleaning to meet and exceed environmental protection agency regulations Skip waste bins or manual removal of waste by truck and trailer to ensure the safety and amenity of the existing residence

PLANNING AND APPROVALS

HIA FIXED PRICE AGREEMENT	This agreement means the price written is the total price that you pay. Only client initiated changes/variations result in price adjustments, with the average total variations per project is 3% of the total price
GOVERNMENT FEES AND CHARGES	Manage and pay all government fees and charges for development and building approval to allow a certificate of occupancy to be issued by government agencies
DEVELOPMENT APPROVALS	Develop and manage plans and documents for development approval application to achieve notice of decision for the project
BUILDING APPROVALS	Develop and manage plans and documents for building approval and appointment of a building certifier Construction Commencement certificate Application for Certificate of Occupancy (Certificate of Occupancy is issued by government agencies after all relevant certificates and forms have been managed by the builder)
PUBLIC LIABILITY INSURANCE	Public Liability and Construction Insurance certificate
HOME OWNERS WARRANTY INSURANCE	Home Owners Warranty Insurance certificate

GENERAL AND GUARANTEES

STANDARDS AND BUILDING CODES	Project completed to meet or exceed relevant Australian standards and building codes	
STRUCTURAL WARRANTY	7 Year structural warranty	
STRUCTURAL ENGINEER	Structural engineer detail drawings and site soil classification certificate	
NON STRUCTURAL GUARANTEE	2 years	
MAINTENANCE PERIOD	120 days	
ENERGY EFFICIENT BUILDING AND DESIGN	Designs that require and energy efficiency rating will be designed and built to a minimum 6 star energy rating. EER Certificate to be provided. Designs that do not require and energy efficiency standard can obtain an EER report for \$350.	

Your Total Project Investment

Notes and Comments:

The Anticipated Total Project Investment for Design 160

*This includes everything except site works, planning and additional landscaping.	\$131,360.00
Site Works	
*The average site works costs for this design on a conventional ACT property is 4% of the total budget.	\$5,921.00
Preparation, Planning and Insurances	
Freparation, Fiaming and modulatices	
*The maximum anticipated costs for planning approvals, all associated costs and relevant insurances is 9.5% of the total budget.	\$14,803.00
*The maximum anticipated costs for planning approvals, all associated costs and relevant	\$14,803.00

Your Project Timeline

Notes and Comments:



0 - 4 WEEKS

Project Design Stage

Your options are to select one of our pre-existing designs or to collaborate with our designer to create your own design concept (\$1500-\$2000). Once you have settled on your design concept we will price the delivery of the project and provide a list of inclusions.

4 - 14 WEEKS

Planning Approval and Project Finalisation

On behalf of our clients we will manage the entire planning and development process which involves working with all the relevant government agencies. During this process we will finalise your inclusions and customer design requirements.

14 - 24 WEEKS

Building Stage

As soon as the development application has been approved our licenced builder will commence the construction of your project. All work will be undertaken on-site by our insured and licensed trade partners. have settled on your design concept we will price the delivery of the project

COMPLETION

Our Guarantees

Notes and Comments:

Our Guarantees

At Canberra Granny Flat Builders, our guarantee of workmanship goes without saying. Hence, we also took the time to provide you our guarantees of price, time, quality, and safety. We believe that these guarantees provide you, the customer, certainty and assurance long after our initial agreement to work together.

Our price guarantee

The price written is the price that you pay. Unlike many builders whose business model is built around providing an opening price with the intent of dramatically increasing it with variations and initial project omissions, we aim to be transparent and provide a total, turnkey price up front.

The only time the project price will change from the original HIA agreement, is if the customer requests a substantial project change.



Our time guarantee

Canberra Granny Flat Builders will complete your project on time, every time. Once we receive government approvals, we guarantee to finish your project within the timeline outlined in our signed HIA agreement. If we don't meet our time commitment we will pay you \$250 per day, or pay for a 5-star room until the project is complete.

Our time guarantee is subject to:

- Changes to the project if you alter the project in a way that impacts the timeline.
- Acts of God or unforeseen events if the weather or an unforeseen event affects the project. If any of these events occur, we will notify you of the expected time delay.
- Access to the site for example, if a tenant restricts our access to building your investment property.
- This is to be read in conjunction with your HIA Agreement.



Our Guarantees

Notes and Comments:

Our communications guarantee

We know that the cornerstone of a successful project is clear and transparent communication at every stage. When the building starts, you won't be left in the dark regarding the progress.

- Any time we don't meet our commitment, we will take \$500 off the price of the project.
- Any changes made to your project will be in writing.
- Before the first sod is turned and your project begins, you will know exactly
 what the timeframes are for the completion of each stage. There will be
 times when things move fast, and there will be the inevitable delays, but you
 will always know what is going on and why.
- You can ask to meet with us at any stage of the project. As we spend most of our time building and working with clients, we can't always get to our mobile phones. If you call us on 1300 979 658 Monday to Friday between 9am 5pm, we will take your contact details and the relevant team member will get back to you within 24-48 hours. Our email info@cgfb.com.au is checked daily during the week, but not on weekends.

COMMUNICATION GUARANTEE 100% SATISFACTION C G F B

Our safety guarantee

Safety of our staff, sub-contractors, customers and the general public is of the highest importance to our business. That's why we will ensure that;

- All our staff, tradesmen and sub-contractors are fully insured and licensed.
- We would not and will not allow any work or business practices that endangers the wellbeing of anyone associated with our projects.
- All work actives will meet and/or exceed the Government Legislation and industry codes of practice (We are members of the HIA and MBA - ACT) as it relates to residential construction in the ACT.
- We build all our customer projects on-site with locally-based and licensed tradesmen, and ensure they are compliant with the applicable ACT laws.
- All components and inclusions are of the highest standard and meet the relevant Australian Standards.



Our Guarantees

Notes and Comments:

Our quality guarantee:

At Canberra Granny Flat Builders, it's our mission to create a world class project that increases the value of your property above the investment in that project. To do that we must use the very best materials, inclusions and tradespeople.

We have developed our detailed inclusion list and style guide to provide our customers with choice and range from among the highest quality options.

Our detailed written proposals outline exactly what is included in your project.

To ensure that you are totally satisfied with what we create and build for you, you will not be required to pay the final instalment until you have walked through the project with the builder and are entirely satisfied with the end result.



Our Rental Guarantee:

A Class 1 structure can be legally rented out to a tenant. The majority of our Designs form part of our range of guaranteed rental returns. For your convenience we have included, in the following pages, an example (Case study) of our Rental Guarantee.

Before we can provide our rental guarantee, we will need to inspect your property and apply the relevant ACT legislation.

Utilise our free planning assessment process to find out which classification of design (Class 10, Class 1) we can legally build on your property.



Case Study - Rental Guarantee

¹ Italicised text is for example purposes only and unique for each investment.



canberragrannyflatbuilders.com.au



Re: Guaranteed Rental Income Return 46 Windmere Street Yarralumla ACT 2600i

We wish to offer you our proposed Guaranteed Rental Income Return for your anticipated secondary residence at 46 Windmere Street Yarralumla ACT 26001

In this letter of offer, we outline the key conditions and proposed rental return guarantee, including proposed rental incomed paid to you. This guarantee will be offered by our company and guaranteed by the directors personally.

Guaranteed Rental Income Return Income Summary			
	Guaranteed Weekly Rent	Total Guaranteed Rental Return	
Year 1	\$600.00 ¹	\$31,200.00 ¹	
Year 2	\$624.00 ¹	\$32,448.00 ¹	
Year 3	\$648.96 ¹	\$33,745.92 ¹	
Total guaranteed gross rental income over three-year period:		\$97,393.92 ¹	

Key conditions of this agreement (we will provide a full agreement for your review if you are interested in exploring this option):

- 1. We will ensure that this tenancy arrangement doesn't unreasonably impact on the primary rental property at the front of the block.
- 2. We are permitted to sublet the property with no unreasonable restrictions on renting/subletting through Airbnb and similar short stay rentals.
- 3. The client has the option to elect one, two or three-year options as outlined in the summary above.
- 4. If we choose to use a managing agent, we will ensure they are a member of the Real Estate Institute of the ACT.
- 5. Rent will be paid in advance up to 3 months if the client wishes.
- 6. We will provide a full and free maintenance upgrade and the end of each year period.
- 7. The client will meet all rates and/or land tax expenses and ensure the building has all insurances (this is standard for any tenancy).
- 8. The guarantee for the company will be Turnkey Creations Pty Ltd and supplementary guarantees from the directors Francis Walmsley and Nick Constable as individuals.
- 9. If you decide that you wish to not proceed with this guaranteed after building has commenced, you simply need to let us know (via email) 4 weeks before completion of the project.

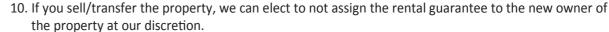


Case Study - Rental Guarantee

¹ Italicised text is for example purposes only and unique for each investment.



canberragrannyflatbuilders.com.au



- 11. This agreement is based on completion of the project as outlined in this proposal.
- 12. We will provide you a full written agreement prior to signing of your HIA agreement

Why do we offer this rental return guarantee?

- ✓ We have seen the returns that investors have received for the projects we have built.
- ✓ We know that this is a significant investment for our clients and we believe in the quality and standards of our projects and therefore we wish to be accountable for the end result.
- ✓ We know that most of our investors are borrowing interest only at between 4-5%, so our guaranteed 10%+ return enables them to profit from this project.
- ✓ We believe that if you sell the property you will achieve a return greater than the investment of the project.
- ✓ There is a genuine rental scarcity in *Yarralumla*¹ and currently vacancy rates in the suburb are below 1.5% and medium rents for comparable properties range between \$550 \$650

We don't offer this to all clients, however, based on the rentability of the suburb and the quality and features of your project, we are confident that we can all profit from this arrangement and this will provide you with the confidence you may require as an investor.

This guaranteed rental income return is optional and the exclusive choice of you, the client. If you decide that you wish to opt for this guaranteed return, please let us know as soon as possible, allowing us to provide you the full agreement for your review.

If you decide that this is of no interest to you it will have no impact on our ability to complete your project as outlined within this attached proposal.

As explained in point 9 of the summary of key terms, if at the nearing of completion of the property, you decide that you wish to capitalise on the rental return directly, you don't need to proceed with this proposal.

Director Francis Walmsley Director Nick Constabl

ⁱ Italicised text is unique to each property and will be tailored to your investment



MBA Membership

Canberra Granny Flat Builders are proud members of Master Builders Association ACT.

MBA is Australia's peak building and construction industry association. In the ACT, Master Builders was formed in 1925 and represents the interests of commercial builders, residential builders, civil contractors, suppliers/subcontractors and professionals.

The MBA ACT is also a Registered Training
Organisation and a Group Training Organisation.
For more information refer to their website
www.mba.org.au.



HIA Membership + Insurance



THIS IS TO CERTIFY THAT

Turnkey Creations Pty Ltd

was admitted to Membership of the Housing Industry Association Ltd ABN 99 004 631 752

ON THE

27th August 2012

MEMBERSHIP NUMBER

589190

HIA NATIONAL PRESIDENT

HIA MANAGING DIRECTOR

Member

HIA Membership + Insurance



eSentry Underwriting Pty Ltd* ABN 46 141 852 842 Level 16, Suite 8, 122 Arthur Street, North Sydney, NSW 2060 t: +61 2 8912 0888 f: +61 2 9925 0277 e: admin@esentry.com.au w: www.esentry.com.au

CERTIFICATE OF CURRENCY

CLIENT CODE: E101912-123985 E10000664 POLICY NO:

CLASS OF INSURANCE: Annual Projects Construction and Legal Liability Insurance Policy

INSURED: Turnkey Creations Pty Ltd

and Principals, Contractors, and Sub-Contractors (as specified in the Insured definition for

Plus a maximum of 12 months defects liability period or as per construction contract

Sections 1 and 2A only)

PERIOD OF INSURANCE: From: 31/08/2015 To: 31/08/2016 at 4.00pm where this Policy is issued

Residential New Builds, Extensions and renovations

PROJECT DESCRIPTION:

SUM INSURED / SUB-LIMIT / LIMIT OF LIABILITY:

Section 1 - Material Damage

Property Insured Sum Insured Contract Works \$250,000 Not Insured Existing Structures Temporary Structures \$25,000 Major Plant & Equipment Not Insured

\$10,000 (\$5,000 any one item) Minor Equipment & Tools

Additional Cover Sub-Limit

Escalation of Construction Cost 15% **Expediting Expenses** 10% Mitigation Expenses 5% \$100,000 Off Site Storage 10% Professional Fees Removal of Debris 15% \$100,000 Transit

> Limit of Liability Sub-Limit

Section 2 - Legal & Products Liability \$10,000,000

> Care Custody and Control \$100,000 Vibration Removal and Weakening of Supports \$10,000,000

Section 3 - Professional Indemnity Not Insured

> Loss of Documents Not Insured

Retroactive Date: NONE

ENDORSEMENTS:

SIGNED ON BEHALF OF THE INSURER:

ABN 80 000 438 291, AFSL 246548

Annual_Co/C - *eSentry Underwriting Pty Ltd is an underwriting agent of the Insurer Tokio Marine & Nichido Fire Insurance Co., Ltd. (TMNFA) and acts under its own AFSL as agent of TMNFA.

FAQs

Notes and Comments:

Canberra Granny Flat Builders is a business that is committed to designing and building secondary residences in the Australian Capital Territory. A secondary residence or a 'Granny Flat' is a detached residential structure built in a backyard.

Q. What is a secondary residence?

A. Commonly known as a granny flat, a secondary residency in the ACT is a self-contained residential structure built on a block of land which is in addition to an existing residence. The legislation provides that a secondary residence can be rented separately to an existing residence. This means that separate electrical, water and gas metering can be achieved for the majority of secondary residences.

Q. What size can a secondary residence be?

A. A secondary residence should have a minimum size of 40m² floor area up to a maximum of 90m² floor area. In addition to your granny flat, you can build additional structures such as garages, carports, alfresco areas and pergolas. These additional structures do not count towards the total gross floor area of the secondary residence; however considerations may need to be taken account as these structures count towards the total plot ratio allowable on your block.

Q. What is the minimum block size on which you can build a secondary residence?

A. A secondary residence can be considered on a minimum block size of 500m².

Q. Do you require development approval to build a secondary residence?

A. Yes. A development approval application must be submitted to gain approval to build a secondary residence. Development approvals are submitted to and assessed by the ACT Planning and Land Authority (ACTPLA). A development approval application may be subject to the rules set out in the following legislation and standards:

Building Act 2004;

Heritage Act 2004;

Planning and Development Act 2007;

Planning and Development Regulation 2008;

Utilities Act 2000; and

Australian Standard AS 4299 Adaptable Housing.

Q. Once development approval is granted do we also need to obtain building approval?

A. Yes. Once we have secured development approval we will need to obtain building approval through a private building certifier.

Q. What does adaptable housing mean and how does it relate to our secondary residences?

A. Secondary residences are to be designed to be easily adaptable to meet the needs of people with a disability. This means that the dwelling should be designed to easily meet the Australian Standard AS 4299 (Adaptable Housing).

The Residential Zones Development Code - Element 4 Rule 13 requires all Secondary Residences to be easily adaptable to suit the needs of people with a disability.

AS 4299 Adaptable Housing - attached

FAQs

Notes and Comments:

Q. What building classification will the secondary residence need to be?

A. Secondary residences are classified as a Class 1a building. This is clearly defined in the Building Code of Australia. Structures like decks, garages, carports, stairs or ramps are classed as 10a buildings.

Q. How many bedrooms can a granny flat have?

A. Canberra Granny Flat Builders generally build secondary residences that have one to four bedrooms, with one to two bathrooms, a number of living spaces and a kitchen and laundry.

There is no defined rule about the number of bedrooms.

Q. Will a granny flat in my backyard increase my rates or land tax?

A. No, building a Secondary Residence will not change your rates based on current ACT legislation.

Q. Can a Secondary Residence (granny flat) be rented in the ACT?

A. Yes, and legislation states that they can also be separately metered.

Q. Does Canberra Granny Flat Builders` manage the process to completion?

A. Yes. We manage every aspect of the build until it's ready to be occupied. Our customer guarantees ensure that we take full ownership and accountability from start to finish.

Q. How much will a Secondary Residence (granny flat) cost me in the ACT?

A. It is important to note that we have designs with kitchens, bathrooms and full living functionality form \$58,000 including GST which are built onsite, and are world class. These designs are predominately Class 10a designs.

Our Class 1 designs commence from \$98,000 including GST up to \$250,000.

We are the only builders that we are aware of who provide 5 customer guarantees and manage the entire process with a fixed price agreement, so the price you agree to at the beginning is the price you pay at the end.

Q. Do you offer flexibility in the granny flat designs?

A. Yes. There are two options. We have created a range of designs you can choose from or we can provide a custom design service to suit your needs.

Q. Do I get to choose the inclusions in my granny flat?

A. Yes, if you wish to. We also offer a concierge service, for a fee, where one of our team will meet you at the retail supplier, record your choices and provide them to our construction team.

Q. Are the granny flats built on-site or are they prefabricated in a factory?

A. We build the granny flats on-site with locally based and licensed tradesmen, and ensure they are compliant with the applicable ACT laws.

FAQs

Notes and Comments:

Q. Where are you located and why?

A. We share a small office in the city in the Melbourne Building just up from the corner London Circuit and Northborne Avenue. We do this to keep our costs down whilst trying to run an efficient and effective small business.

Q. Communicating with us?

A. As we spend most of our time building and working with clients we can't always get to our mobile phones. If you call us on 1300 979 658 Monday to Friday between 9:00 am - 5:00 pm we will be able to take your contact details and the relevant team member will aim to get back to you within 24 hours. Our email info@cgfb.com.au is checked daily during the week, but not on weekends.

Q. Do you have any disability-friendly designs?

A. All of our designs are built according to the Australian Standard AS 4299 (Adaptable Housing).

If you require a purpose-designed residence we can work with an occupational therapist to ensure that you get the design that meets your needs.

Q. What is GFA (Gross Floor Area)?

A. Gross floor area (GFA) means the sum of the area of all floors of the building measured from the external faces of the exterior walls, or from the center lines of walls separating the building from any other building, excluding any area used solely for rooftop fixed mechanical plant and/or basement car parking.

Q. What are the requirements for allocated car parking for a secondary residence?

A. The requirements of car parking for secondary residence is that at least one parking space is provided in addition to that required for the primary residence.

Parking space for secondary residence cannot be located in the front zone unless it can achieve all the following:

- Reasonable amenity of neighboring residential blocks
- Consistency with the value of the streetscape
- Public safety especially in relation to pedestrians and cyclists
- Reasonable surveillance of parking spaces

Information pertaining to the statutory requirements of secondary residence parking can be found in element 4.3 of the Residential Development Code.

Q. What paper do you use in your design brochures?

A. At Canberra Granny Flat Builders we are committed to the environment, and only used 100% recycled paper.

All the paper we use is FSC (Forest Stewardship Council) certified.

Snapshot







canberragrannyflatbuilders.com.au









MASTER BUILDERS ACT Building Lic: 2012767